#### THE IRISH TIMES LIMITED

# DIRECTORS' REPORT AND CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED

**31 DECEMBER 2004** 

#### THE IRISH TIMES LIMITED

# DIRECTORS' REPORT AND CONSOLIDATED FINANCIAL STATEMENTS for the year ended 31 December 2004

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#### **COMPANY INFORMATION**

DIRECTORS Michael Austen

Alex Burns
Gerard Burns
Maeve Donovan
John Fanning
Liam Kavanagh
Geraldine Kennedy
David McConnell
Eoin McVey
Paul O'Neill
Brian Patterson
Gregory Sparks
David Went

SECRETARY Liam Kavanagh

REGISTERED OFFICE 11/15 D'Olier Street,

Dublin 2.

REGISTERED NUMBER OF INCORPORATION 2514

SOLICITORS William Fry,

Fitzwilton House, Wilton Place, Dublin 2.

Hayes,

Lavery House, Earlsfort Terrace,

Dublin 2.

#### **COMPANY INFORMATION (Continued)**

BANKERS Bank of Ireland,

College Green,

Dublin 2.

AUDITORS Ernst & Young,

Chartered Accountants, Ernst & Young Building,

Harcourt Centre, Harcourt Street,

Dublin 2.

## DIRECTORS' REPORT for the year ended 31 December 2004

The directors present herewith their annual report and audited consolidated financial statements for the year ended 31 December 2004.

PRINCIPAL ACTIVITY, BUSINESS REVIEW AND LIKELY FUTURE DEVELOPMENTS
The principal activities of the group are the printing, publishing, marketing and sale of newspapers.

The results for 2004 reflect an improved market for advertising and an expansion of contract printing activities. The company will invest further in its print facility in 2005. The core profitability of the newspaper is expected to continue while current economic circumstances prevail.

#### RESULTS FOR THE YEAR AND STATE OF AFFAIRS AT 31 DECEMBER 2004

The consolidated profit and loss account for the year ended 31 December 2004 and the consolidated balance sheet at that date are set out on pages 10 and 11 respectively.

#### IMPORTANT EVENTS SINCE YEAR END

The company has concluded negotiations on the lease of new premises at Tara street, Dublin 2, and has commenced a process to relocate to that site.

#### **BOOKS OF ACCOUNT**

The directors believe that they have complied with the requirements of Section 202 of the Companies Act, 1990, with regard to books of account. To achieve this, the directors have appointed appropriate accounting personnel who report to the board in order to ensure that those requirements are complied with. Those books are maintained at the company's registered office at 11/15 D'Olier Street, Dublin 2.

#### REMUNERATION AND NOMINATIONS COMMITTEE

The remuneration responsibilities of the committee, delegated to it by the board, are to enter into contracts and set remuneration levels for the Managing Director, Editor and other Executive Directors.

The members of the committee during the year were Alex Burns, Gerard Burns, John Fanning, David McConnell and Brian Patterson. The objective of the committee is to recruit, motivate and retain management and staff of the highest calibre in a competitive market. It seeks external and independent professional advice, when required, to ensure that payment levels are set with proper regard to market conditions and internal relativities. All payments to Executive Directors are determined by the Remuneration and Nominations Committee independently of the executives concerned.

#### **DIRECTORS' REPORT**

#### for the year ended 31 December 2004 (Continued)

#### REMUNERATION AND NOMINATIONS COMMITTEE (Continued)

The schedule below provides the detail of each director's service during the year.

Directors		Position	Date Appointed	Date Resigned	Months in Office	Remune -ration	Fees
Michael	Austen	Deputy Managing Director			12	Υ	Υ
Alex	Burns	Non-Executive			12	N	Υ
Gerard	Burns	Non-Executive & Governor of The Irish Times Trust Limited			12	N	Υ
Dervilla	Donnelly	Non-Executive & Governor of The Irish Times Trust Limited		7 Sept 2004	8	N	Υ
Maeve	Donovan	Managing Director			12	Υ	Υ
John	Fanning	Non-Executive			12	N	Υ
Liam	Kavanagh	Finance Director			12	Υ	Υ
Seamus	McCague	Technology and Resources Director – retired		23 Nov 2004	11	Y	N
Geraldine	Kennedy	Editor			12	Υ	Υ
David	McConnell	Non-Executive & Chairman of The Irish Times Trust Limited			12	(Note 1)	Υ
Eoin	McVey	Managing Editor			12	Υ	Υ
Paul	O'Neill	Deputy Editor			12	Υ	Υ
Brian	Patterson	Non-Executive Chairman			12	(Note 1)	Υ
Gregory	Sparks	Non-Executive			12	N	Υ
David	Went	Non-Executive & Governor of The Irish Times Trust Limited	30 Sept 2004		3	N	Note 2

Note 1 The chairmen of The Irish Times Limited and The Irish Times Trust Limited receive an annual salary with respect to those positions.

The average number of directors who held office during the year was 14 (2003: 14).

The average number who received executive remuneration was 7 (2003: 7).

The average number is based on the number of months in office divided by 12 months.

<u>Directors' Fees:</u> The basis for the payment of directors' fees in 2004 was as follows:

Chairman of The Irish Times Limited, Chairman of The Irish Times Trust Limited and executive directors – €9,214 per annum (2003: €9,100).

Non-executive directors – €12,000 (2003: €12,000) per annum plus €10,000 (2003: €10,000) for service on board sub-committees.

The average fee per director in 2004 was €12,634 (2003: €13,616).

<u>Consultancy:</u> Alex Burns provided professional services to the group during the year for which he was paid consultancy fees.

Note 2 Directors' fees payable to David Went were waived by him.

## DIRECTORS' REPORT for the year ended 31 December 2004

#### REMUNERATION AND NOMINATIONS COMMITTEE (Continued)

<u>Remuneration:</u> The schedule below provides an analysis of directors' remuneration (exclusive of fees) which is disclosed in note 6 to the consolidated financial statements. Remuneration is before all taxes and is inclusive of salary, performance related pay, benefit-in-kind and pension costs.

		2004	2003
	Note	€'000	€'000
Salary		1,486	1,603
Performance related pay	(i)	397	418
Benefits-in-kind	(ii)	115	97
Pension contributions		780	709
Other pension costs	(iii)	564	_
Total		3,342	2,827

- (i) Performance related pay is set and approved by the Remuneration and Nominations Committee on the basis of the achievement of individual specific targets and objectives. All remuneration is paid in full compliance with tax legislation and all payments are included in the group's annual returns to the Revenue Commissioners.
- (ii) The benefit-in-kind arrangements for executive directors relate primarily to company cars. There are no loans to directors.
- (iii) A former director Mr Seamus McCague retired on 28 November 2003 under the company's voluntary parting scheme and resigned from the board on 23 November 2004. Other pension costs for 2004 include a non-recurring charge of €564,413 relating to (a) his pension for the period to 31 December 2004 and (b) an amount required by the actuary, under the funding proposal to the Pensions Board, to allow his admission as a pensioner to the scheme.

The annual salaries at the end of the financial year for the continuing executive director positions and the non-executive chairmen were as follows:

	2004	2003
	€'000	€'000
Continuing Executive Directors		
Managing Director	323	308
Editor	323	308
Deputy Managing Director	240	231
Finance Director	193	185
Deputy Editor	145	132
Managing Editor	123	117
Non-Executive Chairmen		
The Irish Times Limited	95	95
The Irish Times Trust Limited	44	44
Total	1,486	1,420

#### **DIRECTORS' REPORT**

for the year ended 31 December 2004 (Continued)

#### HEALTH AND SAFETY AT WORK

It is the policy of the group to ensure the health and welfare of its employees by maintaining a safe place and system of work. This policy is based on the requirements of employment legislation, including the Safety, Health and Welfare at Work Act, 1989.

## STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE FINANCIAL STATEMENTS

Company law requires the directors to prepare financial statements for each financial year, which give a true and fair view of the state of affairs of the company and of the group and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- · make judgments and estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for keeping proper books of account which disclose with reasonable accuracy at any time the financial position of the company and which enable them to ensure that the financial statements are prepared in accordance with accounting standards generally accepted in Ireland and comply with the provisions of the Companies Acts, 1963 to 2003 and the European Communities (Companies: Group Accounts) Regulations, 1992. They are also responsible for safeguarding the assets of the company and of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **AUDITORS**

Ernst & Young, Chartered Accountants, will continue in office in accordance with Section 160(2) of the Companies Act, 1963.

On behalf of the directors

Brian Patterson Director Maeve Donovan Director

16 June 2005

### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF THE IRISH TIMES LIMITED

We have audited the group's financial statements for the year ended 31 December 2004 which comprise the Consolidated Profit and Loss Account, Consolidated Balance Sheet, Company Balance Sheet, Consolidated Statement of Cash Flow and the related notes 1 to 26. These financial statements have been prepared on the basis of the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 193 of the Companies Act, 1990. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable Irish law and accounting standards are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and Auditing Standards issued by the Auditing Practices Board for use in Ireland and the United Kingdom.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Acts. We also report to you our opinion as to: whether proper books of account have been kept by the company; whether at the balance sheet date there exists a financial situation which may require the convening of an extraordinary general meeting of the company and whether the information given in the directors' report is consistent with the financial statements. In addition, we state whether we have obtained all the information and explanations necessary for the purposes of our audit and whether the financial statements are in agreement with the books of account.

We also report to you if, in our opinion, any information specified by law regarding directors' remuneration and transactions with the group is not given and, where practicable, include such information in our report.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's circumstances, consistently applied and adequately disclosed.

Continued /...

## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF THE IRISH TIMES LIMITED (Continued)

#### Basis of audit opinion (continued)

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### **Opinion**

In our opinion the financial statements give a true and fair view of the state of affairs of the company and of the group as at 31 December 2004 and of the profit of the group for the year then ended and have been properly prepared in accordance with the provisions of the Companies Acts, 1963 to 2003 and the European Communities (Companies: Group Accounts) Regulations, 1992.

We have obtained all the information and explanations we consider necessary for the purposes of our audit. In our opinion proper books of account have been kept by the company. The company balance sheet is in agreement with the books of account.

In our opinion the information given in the directors' report is consistent with the financial statements.

In our opinion, the company balance sheet does not disclose a financial situation which under Section 40(1) of the Companies (Amendment) Act, 1983, would require the convening of an extraordinary general meeting of the company.

Ernst & Young Registered Auditors

Dublin

16 June 2005

# CONSOLIDATED PROFIT AND LOSS ACCOUNT for the year ended 31 December 2004

	Note	2004 €	2003 €
Turnover – continuing operations Cost of sales	2	104,349,651 (63,166,004)	95,185,810 (62,968,545)
Gross profit		41,183,647	32,217,265
Distribution costs Administrative expenses		(10,315,967) (15,599,533)	(9,615,371) (15,626,304)
Total operating expenses		(25,915,500)	(25,241,675)
Operating profit – continuing operations Profit on disposal of operations Loss on discontinuance of business	3 3	15,268,147 - -	6,975,590 3,306,117 (1,523,215)
Profit on ordinary activities before investment income, interest and taxation Interest receivable and similar income Interest payable and similar charges	4 5	15,268,147 427,452 (75,697)	8,758,492 186,172 (468,955)
Profit on ordinary activities before taxation Tax on profit on ordinary activities	6 8	15,619,902 (639,443)	8,475,709 (146,112)
Profit for the financial year	9	14,980,459	8,329,597
Profit and loss account at beginning of year		64,170,431	55,840,834
Profit and loss account at end of year		79,150,890	64,170,431

The group had no recognised gains or losses in either year other than the profit attributable to shareholders of the company. Historical cost profit before and after taxation for the financial year does not differ materially from reported profits.

Approved by the Board on 16 June 2005

Brian Patterson Director

Maeve Donovan Director

## CONSOLIDATED BALANCE SHEET at 31 December 2004

^	Vote	2004 €	2003 €
FIXED ASSETS Tangible assets Financial assets	10 11	68,439,838 18,367	71,537,998 18,367
		68,458,205	71,556,365
CURRENT ASSETS Stocks Debtors	12 13	730,373 10,693,302	319,100 11,974,238
Cash at bank and in hand	13	20,805,592	4,768,234
CREDITORS (amounts falling due within		32,229,267	17,061,572
CREDITORS (amounts falling due within one year)	14	(18,323,150)	(21,152,495)
NET CURRENT ASSETS (LIABILITIES)		13,906,117	(4,090,923)
TOTAL ASSETS LESS CURRENT LIABILITIES		82,364,322	67,465,442
CREDITORS (amounts falling due after more than one year)	15	_	(639,654)
PROVISIONS FOR LIABILITIES AND CHARGES	17	(1,215,805)	(657,730)
		81,148,517	66,168,058
CAPITAL AND RESERVES			
Share capital	18	625,138	625,138
Revaluation reserve	19	1,362,618	1,362,618
Capital conversion reserve fund Profit and loss account	19 19	9,871 79,150,890	9,871 64,170,431
Tolk and loop doodalit	10		<del></del>
Shareholders' funds – non-equity	19	81,148,517 =========	66,168,058

Approved by the Board on 16 June 2005

Brian Patterson Director Maeve Donovan Director

# COMPANY BALANCE SHEET at 31 December 2004

	Note	2004 €	2003 €
FIXED ASSETS			
Tangible assets	10	68,041,930	71,114,167
Financial assets	11	1,192,877	1,323,667
		69,234,807	72,437,834
CURRENT ASSETS			
Stocks	12	730,373	319,100
Debtors	13	9,937,029	11,082,237
Cash at bank and in hand		20,745,457	4,585,518
		31,412,859	15,986,855
CREDITORS (amounts falling due within one year)	14	(18,283,344)	(21,086,796)
NET CURRENT ASSETS (LIABILITIES)		13,129,515	(5,099,941)
TOTAL ASSETS LESS CURRENT LIABILITIE	S	82,364,322	67,337,893
CREDITORS (amounts falling due after more			
than one year)	15	_	(639,654)
PROVISIONS FOR LIABILITIES AND CHARG	ES 17	(1,215,805)	(657,730)
		81,148,517	66,040,509
CAPITAL AND RESERVES			
Share capital	18	625,138	625,138
Revaluation reserve	19	1,362,618	1,363,648
Capital conversion reserve fund	19	9,871	9,871
Profit and loss account	19	79,150,890	64,041,852
Shareholders' funds – non-equity	19	81,148,517	66,040,509

Approved by the Board on 16 June 2005

Brian Patterson Director Maeve Donovan Director

# CONSOLIDATED STATEMENT OF CASH FLOW for the year ended 31 December 2004

	Note	2004 €	2003 €
Net cash inflow from operating activities	20	21,693,862	10,838,366
Returns on investments and servicing of fina	ance		
Income from financial fixed assets received		164,619	274,011
Interest received		155,043	71,269
Interest paid		(39,878)	(393,836)
Interest element of finance lease payments		(35,819)	(100,769)
		243,965	(149,325)
Tavatian			
Taxation Corporation taxation refund		536,176	27,622
Corporation taxation related		(209,053)	27,022
Corporation taxation para			
		327,123	27,622
Capital expenditure			
Purchase of tangible fixed assets		(3,657,255)	(535,678)
Proceeds on disposal of tangible fixed asset	S	117,326	167,433
		(3,539,929)	(368,245)
Acquisitions and disposals			
Proceeds from disposals of operations			2,843,282
Net cash inflow before financing		18,725,021	13,191,700
Financing		,	
Repayment of bank loans		(2,000,000)	(8,449,104)
Capital element of finance lease repaid		(598,192)	(730,644)
Net cash outflow from financing		(2,598,192)	(9,179,748)
Increase in cash		16,126,829	4,011,952

#### 1. ACCOUNTING POLICIES

#### (a) Basis of preparation

The consolidated financial statements are prepared under the historical cost convention modified by the revaluation of certain fixed assets. The consolidated financial statements are prepared in accordance with generally accepted accounting principles in the Republic of Ireland.

#### (b) Basis of consolidation

The consolidated financial statements include the financial statements of The Irish Times Limited and all its subsidiary undertakings made up to the balance sheet date.

#### (c) Currency

Transactions denominated in foreign currencies are translated to Euro at the rates of exchange ruling at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are translated to Euro at the rates of exchange ruling at the balance sheet date. The resulting profits or losses are dealt with in the profit and loss account.

#### (d) Turnover

Turnover represents the invoiced value of goods and services, exclusive of value added tax, to third parties, after deduction of rebates and allowances.

#### (e) Research and development

Research and development expenditure is written off in full in the year in which the costs are incurred.

#### (f) Leased assets

Assets held under finance leases, which are leases where substantially all the risks and rewards of ownership of the asset have passed to the group, are capitalised in the balance sheet and are depreciated over their useful lives. The capital elements of future obligations under leases are included as liabilities in the balance sheet. The interest elements of the rental obligations are charged in the profit and loss account over the periods of the leases and represent a constant proportion of the balance of capital repayments outstanding.

Rentals payable under operating leases are charged in the profit and loss account on a straight line basis over the lease term.

#### (g) Advertising and promotional expenditure

Advertising and promotional expenditure is written off in full in the year in which the costs are incurred.

#### ACCOUNTING POLICIES (Continued)

#### (h) Taxation

The charge for taxation is based on the profit or loss for the year and takes into account taxation advanced and/or deferred because of timing differences.

Deferred tax is calculated on all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date.

No provision for deferred tax is made on revaluation surpluses unless a binding sale agreement exists and the profit or loss on disposal has been recognised in the profit and loss account.

Timing differences are temporary differences between profits as computed for tax purposes and profits as stated in the financial statements which arise because certain items of income and expenditure in the financial statements are dealt with in different years for tax purposes.

Deferred tax liabilities are recognised in full in respect of net unfavourable timing differences. Deferred tax assets in respect of net favourable timing differences, including taxation losses available for carry forward, are recognised only when it is considered more probable than not that there will be suitable taxable profits from which the future reversal of timing differences can be deducted.

Deferred tax is measured at the tax rates that are expected to apply in the years in which the timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantively enacted at the balance sheet date. Deferred tax is not discounted.

#### (i) Tangible fixed assets and depreciation

Tangible fixed assets are stated at historical cost less accumulated depreciation, except for certain freehold and long leasehold land and premises, which are carried at revalued amount less accumulated depreciation. The company is availing of the transitional arrangements of Financial Reporting Standard No. 15 'Tangible Fixed Assets', and is continuing to carry such revalued assets at their previously revalued amount, which is not being updated for subsequent changes in value except as adjusted for subsequent disposals, if any.

#### Depreciation

Depreciation is provided at annual rates calculated to write off the cost or valuation, less estimated residual value, of the assets as follows:

Freehold and long leasehold land
Freehold and long leasehold premises
Plant and machinery
Motor vehicles
Office equipment

nil
2% to 4% straight line
81/3% to 331/3% straight line
20% straight line
20% to 331/3% straight line

#### 1. ACCOUNTING POLICIES (Continued)

Depreciation is provided on additions with effect from the first day of the month of commissioning and on disposals up to the end of the month prior to retiral.

The carrying values of tangible fixed assets are reviewed for impairment if events or changes in circumstances indicate that the carrying value may not be recoverable.

#### (j) Financial fixed assets

The investments by the company in subsidiary undertakings are shown at cost less provisions for any impairment in value.

Trade investments are valued at cost less provisions for any impairment in value.

#### (k) Stocks

Stocks are valued at the lower of cost and net realisable value, on the first-in, first-out basis, cost being invoice price including duty and freight. Due provision is made to reduce any obsolete stock to its net realisable value. Net realisable value is the estimated selling price of stock on hand less all further costs to completion and all costs expected to be incurred in marketing, distribution and selling.

#### (I) Pensions

The group accounts for pension costs in accordance with Statement of Standard Accounting Practice No. 24 'Accounting for Pension Costs'.

The cost of providing pensions to employees of the group is charged to the profit and loss account on a systematic basis over the service lives of those employees. Pension costs are determined by an actuary by reference to a funding plan and funding assumptions. The regular pension cost is expressed as a substantially level proportion of current and expected future pensionable payroll. Variations from regular cost are spread over the remaining service lives of the current employees. To the extent that the pension cost is different from the cash contributions to the pension scheme, a provision or prepayment is recognised in the balance sheet.

Provision is made for the actuarial valuation of ex-gratia pensions at the time the commitment is made. Subsequent adjustments to the computation of the outstanding commitment are dealt with annually in the profit and loss account.

#### 2. TURNOVER

Turnover by class of business and geographical market is not provided as the Directors are of the opinion that the provision of such information would be seriously prejudicial to the interests of the group.

3.	NON-OPERATING EXCEPTIONAL ITEMS	2004 €	2003 €
	Profit on sale of the ITELIS database Profit on sale of The Irish Field		928,452 2,377,665
	Total profit on disposal of operations	_	3,306,117
	Loss on closure of ICPC Limited	-	(1,523,215)
			1,782,902
	The tax effect in the profit and loss account relating t	o the exception	nal items was:
		2004 €	2003 €
	Charge on profit on disposal of operations	_	245,123 =======
4.	INTEREST RECEIVABLE AND SIMILAR INCOME	2004 €	2003 €
	Interest receivable and similar income Income from financial fixed assets other	262,833	142,282
	than shares in group undertakings	164,619	43,890
		427,452	186,172

5.	INTEREST PAYABLE AND SIMILAR CHARGES	2004 €	2003 €
	Finance lease interest Interest on bank loans repayable otherwise than	35,819	81,411
	by installments within five years	39,878	387,544
		75,697 ======	468,955 ======
6.	PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	2004 €	2003 €
	The profit on ordinary activities before taxation is stated after charging (crediting):		
	Directors' emoluments		
	Fees	176,871	190,618
	Remuneration: Executive directors Pension contributions Chairmen's salaries	1,858,059 1,344,493 139,670	1,977,656 709,400 139,670
		3,342,222	2,826,726 =======
	Details on directors' remuneration are included in	the directors' rep	oort on pages 4 to 6
	Pension paid to former director Auditors' remuneration Depreciation of tangible fixed assets (Profit)loss on disposal of fixed assets Operating lease rentals – plant and machinery – other	11,514 76,000 6,680,615 (42,526) 315,643 334,567	10,913 72,800 7,813,393 23,970 172,425 323,276

#### 7. STAFF NUMBERS AND COSTS

The average number of employees, including executive directors, who worked in the group during the year was as follows:

during the year was as follows.	2004 Number	2003 Number
Printing, publishing and distribution	544 =====	560 =====
The aggregate payroll costs comprise:	2004 €	2003 €
Wages and salaries Social welfare costs Pension and other related costs	31,944,619 3,182,963 8,432,725 ————————————————————————————————————	32,538,492 3,237,992 6,877,369 
TAX ON PROFIT ON ORDINARY ACTIVITIES  Analysis of profit and loss account charge :	2004 €	2003 €
Current tax: Tax on profit for the year Credit relating to previous years' losses Overprovision in respect of prior years	362,590 - (198,330)  164,260	245,123 (99,011) -  146,112
Deferred tax (Note 17)	475,183	_
Tax on profit on ordinary activities	639,443	146,112

#### (b) Factors affecting the tax charge for the year:

The tax charge for the year differs from the amount computed by applying the standard rate of corporation tax in the Republic of Ireland to the profit on ordinary activities before taxation. The sources and tax effects of the differences are explained below:

#### 8. TAX ON PROFIT ON ORDINARY ACTIVITIES (Continued)

#### (b) Factors affecting the tax charge for the year: (continued)

	2004 €	2003 €
Profit on ordinary activities	15,619,902	8,475,709
Profit on ordinary activities multiplied by the standard tax rate 12.5%	1,952,488	1.059.464
Effect of:	, ,	, ,
Expenses not deductible and non-taxable income Other timing differences including differences between capital allowances and depreciation	(142,382)	(52,225)
and movement in restructuring provision	(358,298)	(317,045)
Higher tax rates on investment income	106,796	9,668
Higher tax rates on capital gain	_	130,199
Indexation relief on capital gain	_	(140,958)
Manufacturing relief	(288,404)	(81,579)
Utilisation of losses carried forward	(907,610)	(362,401)
Credit relating to previous years' loss	_	(99,011)
Overprovision in respect of previous years	(198,330)	
Current tax charge for the year	164,260 =====	146,112

#### 9. PROFIT FOR THE FINANCIAL YEAR

As permitted by Section 3(2) of the Companies (Amendment) Act, 1986, the company has not presented a separate profit and loss account. The profit for the financial year accounted for by the parent undertaking amounted to €15,109,038.

THE IRISH TIMES LIMITED

NOTES FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS for the year ended 31 December 2004 (Continued)

10.

Total	Ψ	104,469,718 2,125,542	106,595,260 3,657,255 (679,664)	107,447,309 2,125,542	109,572,851	35,057,262 6,680,615 (604,864)	41,133,013	68,439,838	71,537,998
Office equipment	<b>)</b>	7,183,315	7,183,315	7,370,305	7,370,305	6,509,021 447,700 -	6,956,721	413,584	674,294
Motor vehicles	₩	1,534,282	1,534,282	857,438	857,438	1,201,067 195,660 (603,219)	793,508	63,930	333,215
Plant & machinery	<b>, </b>	51,115,415	51,115,415 3,435,308 (2,820)	54,547,903	54,547,903	22,652,841 4,585,820 (1,645)	27,237,016	27,310,887	28,462,574
Freehold and long leasehold land and premises	Ψ	44,636,706 2,125,542	46,762,248 34,957 	44,671,663 2,125,542	46,797,205	4,694,333 1,451,435 -	6,145,768	40,651,437	42,067,915
TANGIBLE FIXED ASSETS	GROUP Cost or valuation At 31 December 2003	Cost	Additions during year Disposals during year	At 31 December 2004 Cost Valuation		Depreciation At 31 December 2003 Charged during year Disposals during year	At 31 December 2004	Net book value at At 31 December 2004	At 31 December 2003

# THE IRISH TIMES LIMITED

NOTES FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended 31 December 2004 (Continued)

10.

Freehold and long

Tota/ (546,481)99,416,715 2,125,542 102,270,079 2,125,542 30,428,090 6,472,082 68,041,930 101,542,257 3,472,874 (619,510)71,114,167 104,395,621 36,353,691 Office 248,873 equipment 2,676,554 31,400 280,273 2,676,554 2,676,554 2,676,554 2,396,281 2,645,154 Motor 2,609 (616,690)(544,836)vehicles 1,450,509 1,450,509 836,428 836,428 1,131,392 185,954 772,510 63,918 319,117 (1,645)(2,820)50,652,946 machinery 50,652,946 3,435,308 54,085,434 54,085,434 22,206,084 4,585,820 26,790,259 27,295,175 28,446,862 Plant & leasehold land and premises 34,957 42,067,915 44,636,706 46,762,248 46,797,205 4,694,333 2,125,542 44,671,663 2,125,542 1,451,435 6,145,768 40,651,437 TANGIBLE FIXED ASSETS (Continued) At 31 December 2003 At 31 December 2004 At 31 December 2003 At 31 December 2004 At 31 December 2003 Disposals during year Disposals during year At 31 December 2004 Additions during year Charged during year Net book value at Cost or valuation Depreciation COMPANY Valuation Valuation

#### 10. TANGIBLE FIXED ASSETS (Continued)

Freehold and long leasehold land and premises – group and company

Included in freehold and long leasehold land and premises is an amount for land of €6,828,815 (2003: €6,828,815).

#### Capitalised leased assets – group and company

Included in the cost of plant and machinery is an amount of capitalised leased assets of €1,797,077 (2003: €1,797,077). The depreciation charge in respect of capitalised leased assets for the year ended 31 December 2004 was €148,128 (2003: €148,128).

#### Assets under construction – group and company

Included in plant and machinery additions is an amount of €2,745,084 for assets under construction.

#### Revaluation – group and company

The freehold and long leasehold land and premises were revalued by professional valuers at 3 January 1981 at open market value on an existing use basis at €2,125,542. Subsequent additions are at cost.

The historical cost, and depreciation based on cost, of freehold and long leasehold premises is as follows:

GROUP AND COMPANY	2004 €	2003 €
Original cost Depreciation	45,132,214 (5,405,128)	45,097,257 (3,986,991)
Net book value	39,727,086	41,110,266

#### 11. FINANCIAL FIXED ASSETS

	Group		Company	
	2004	2003	2004	2003
	€	€	€	€
Investment in subsidiary				
undertaking (a)	_	_	1,174,510	1,305,300
Trade investments (b)	18,367	18,367	18,367	18,367
	18,367	18,367	1,192,877	1,323,667

#### 11. FINANCIAL FIXED ASSETS (Continued)

#### (a) Investment in subsidiary undertaking - company

	Shares at cost €	Loans to Subsidiary €	Total €
At beginning of year Disposal during year	130,790 (130,787)	1,174,510 (3)	1,305,300 (130,790)
At end of year	3	1,174,507	1,174,510

In the opinion of the directors, the value of the shares, none of which are listed, is not less than cost.

#### Subsidiary undertakings:

	Registered	Propoi	rtion held by	Nature of
Name	Office	Company	Subsidiary	business
ITronics Limited	11/15 D'Olier Street Dublin 2	100%	_	Electronic information and electronic publishing, training and related services
Irish Racing Services Limited	11/15 D'Olier Street Dublin 2	_	100%	Non-trading

Unless otherwise stated, all shareholdings represent interests in ordinary share capital.

#### 11. FINANCIAL FIXED ASSETS (Continued)

(b)	Trade investments – group and company		
		2004	2003
	Listed investments:	€	€
	Reuters Holdings plc		
	7,536 (2003: 7,536) Ordinary Shares of Stg2.5p		
	each at cost	17,757	17,757
	Unlisted investments:		
	The Press Association Limited		
	60,000 (2003: 60,000) Ordinary Shares of Stg£1		
	each at cost	610	610
		18,367	18,367
		=======	========

The Reuters Holdings plc shares are quoted on a recognised stock exchange. The market value of the holding at 31 December 2004 was €40,349 (2003: €25,610).

12.	STOCKS	Gro	oup	Co	Company	
		2004	2003	2004	2003	
		€	€	€	€	
	Newsprint and materials	730,373	319,100	730,373	319,100	

The replacement cost of the above categories of stock does not differ materially from their stated balance sheet values.

13.	DEBTORS		Group	Company		
		2004	2003	2004	2003	
		€	€	€	€	
	Trade debtors Amounts owed by	9,724,917	10,346,066	9,231,937	9,944,547	
	subsidiary undertakings	_	_	_	22,259	
	Other debtors	24,587	212,225	24,587	24,725	
	Corporation tax Prepayments and	_	222,641	_	222,641	
	accrued income	943,798	1,193,306	680,505	868,065	
		10,693,302	11,974,238	9,937,029	11,082,237	

14.	CREDITORS (amounts fall	ing due			
	within one year)		Group		Company
		2004	2003	2004	2003
		€	€	€	€
	Bank overdraft	_	89,471	_	89,471
	Bank loan (note 16)	_	2,000,000	_	2,000,000
	Trade creditors	4,860,762	4,026,613	4,666,102	3,862,802
	Tax and social welfare (a)	2,916,585	2,783,475	2,857,700	2,749,938
	Amount due to subsidiary				
	undertakings	_	_	978,488	765,562
	Accruals and deferred				
	income	10,077,562	9,340,597	9,312,813	8,706,684
	Fundamental				
	re–organisation (note 17)	_	2,314,146	_	2,314,146
	Finance lease obligations		<b>=</b> 00.400	100 011	<b>=</b> 00.400
	(note 23(b))	468,241	598,193	468,241	598,193
		18,323,150	21,152,495	18,283,344	21,086,796
(a)	Tax and social welfare com	nprises:			
			Group	C	Company
		2004	2003	2004	2003
		€	€	€	€
	Value added tax	1,514,905	1,752,463	1,456,184	1,718,926
	PAYE/PRSI	1,132,938	1,031,012	1,132,937	1,031,012
	Corporation Tax	268,742	_	268,579	-
		2,916,585	2,783,475	2,857,700	2,749,938
15.	CREDITORS (amounts fall than one year)	ing due after	more		
	man one year)				
	GROUP AND COMPANY			2004 €	2003 €
	Fundamental re–organisati Finance lease obligations (	,		_ _	171,414 468,240
			_		639,654
			==		

#### 16. BANK LOAN

The group's bank facilities are secured by a fixed and floating charge over certain assets and are subject to compliance with a number of general and financial covenants.

#### 17. PROVISIONS FOR LIABILITIES AND CHARGES

#### **GROUP AND COMPANY**

	Fundamental re–organisation(i) €	Ex Gratia Pensions(ii) €	Deferred Taxation(iii) €	Total €
At 31 December 2003 Provided during year Utilised during year	2,485,560 11,397 (1,231,621)	657,730 177,107 (94,215)	- 475,183 -	3,143,290 663,687 (1,325,836)
Reclassified during year	(1,265,336)	_	-	(1,265,336)
At 31 December 2004	<del></del>	740,622	475,183	1,215,805

#### (i) Fundamental re-organisation

This provision related to obligations arising from the group's policy of fundamentally re-organising the operations of its ongoing business. The remaining balances of the provision were reclassified to accruals at 31 December 2004.

#### (ii) Ex-Gratia Pensions

The principal actuarial assumptions used in determining the provision were a discount rate of 4.5% (2003: 5.25%) and that pension costs will increase by 4% (2003: 4%) per annum. The provision includes an amount of €183,977 (2003: €152,600), which relates to a former director of the company.

#### (iii) Deferred taxation

Represents the tax effect of timing differences between depreciation and capital allowances on fixed assets and other timing differences.

#### for the year ended 31 December 2004 (Continued)

18.	SHARE CAPITAL	2004	2003
		€	€
	GROUP AND COMPANY		
	Authorised, allotted, called up and fully paid:		
	500,000 ordinary shares of €1.25 each	625,000	625,000
	110 preference shares of €1.25 each	138	138
		625,138	625,138

In accordance with the memorandum of association of the company, no portion of the income and property of the company can be paid or transferred, directly or indirectly, by way of dividend, bonus or otherwise, to members of the company except that the holders of all the preference shares retain their entitlement to repayment at par of the amount of capital paid up thereon (€1.25 per share) in a winding up or dissolution of the company.

The ordinary shares are non-voting shares.

#### 19. RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS

			Capital		
	Share	Revalu –	conversion	Profit and	
	capital	ation	reserve	loss	
		reserve	fund	account	Total
	€	€	€	€	€
GROUP					
At beginning of year	625,138	1,362,618	9,871	64,170,431	66,168,058
Profit for financial ye	ear –	_	_	14,980,459	14,980,459
At and afwaar	60E 120	1 262 610	0.071	70 150 900	01 110 517
At end of year	625,138	1,362,618	9,871	79,150,890	81,148,517
=					
COMPANY					
At beginning of year	625,138	1,363,648	9,871	64,041,852	66,040,509
		1,303,040	9,071		
Profit for financial ye (note 9)	ear –	_	_	15,109,038	15,109,038
Other	_	(1,030)	_	_	(1,030)
At end of year	625,138	1,362,618	9,871	79,150,890	81,148,517
=					

20.	RECONCILIATION OF OPERATING PROFIT TO OPERATING CASH FLOW		2003 €
	Operating profit Depreciation of tangible fixed assets	15,268,147 6,680,615	6,975,590 7,813,393
	(Increase) decrease in stocks	(411,273)	920,130
	Decrease in debtors Increase (decrease) in creditors	1,166,085 170,146	573,908 (175,537)
	Decrease in provisions	(1,137,332)	(3,769,873)
	Loss on discontinuance of business (Profit) loss on disposal of fixed assets	- (42,526)	(1,523,215) 23,970
		<del></del>	
	Net cash inflow from operating activities	21,693,862	10,838,366

#### Cashflows relating to non-operating exceptional items:

Net cash inflow from operating activities includes cash outflows of €1,339,389 in respect of the group's fundamental re-organisation (2003: €3,746,223).

21.	RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS (DEBT)	2004 €	2003 €	
	Increase in cash	16,126,829	4,011,952	
	Decrease in debt	2,000,000	8,449,104	
	Capital element of finance lease repaid	598,192	730,644	
			<del></del>	
	Movement in net funds in the year	18,725,021	13,191,700	
	Net funds (debt) at beginning of year	1,612,330	(11,579,370)	
	Net funds at end of year	20,337,351	1,612,330	
		========		

#### 22. ANALYSIS OF CHANGES IN NET FUNDS

	At 31 December	Cash	At 31 December
	2003	flow	2004
	€	€	€
Cash	4,768,234	16,037,358	20,805,592
Overdraft	(89,471)	89,471	-
	4,678,763	16,126,829	20,805,592
Term loan	(2,000,000)	2,000,000	
Finance leases	(1,066,433)	598,192	(468,241)
	1,612,330	18,725,021	20,337,351

#### 23. COMMITMENTS

#### (a) Capital commitments – group and company

Capital commitments contracted for but not provided at 31 December 2004 amounted to €5,169,780 (2003: €Nil). Capital Commitments not contracted for and not provided at 31 December 2004 amounted to €4,585,136 (2003: €Nil).

#### (b) Finance leases – group and company

	2004	2003
	€	€
Finance lease obligations, net of interest, are due as follows:		
Within one year	468,241	598,193
Between one and five years	_	468,240
	468,241	1,066,433

#### (c) Operating leases

The group has operating lease commitments payable in the next twelve months of €848,615, which expire as follows:

GROUP	Land and buildings €	Other €	Total €
Within one year Between one and five years In over five years	17,870 12,765 245,395	32,372 320,213 -	50,242 332,978 245,395
	276,030	352,585	628,615

#### 23. COMMITMENTS (Continued)

#### (c) Operating leases (continued)

COMPANY	Land and buildings €	<i>Other</i> €	Total €
Within one year	17,870	32,372	50,242
Between one and five years	12,765	291,544	304,309
In over five years	25,395	_	25,395
	56,030	323,916	379,946

#### 24. PENSION SCHEMES

#### (a) Statement of Standard Accounting Practice No. 24

The company operates two defined benefit pension schemes. The schemes are funded by the payment of contributions to separately administered trust funds.

The contributions are based on the advice of an independent professionally qualified actuary obtained at three yearly intervals. The latest full actuarial valuations of the plans were at 1 July 2003 and used the attained age method. The actuarial reports showed that the market value of the assets of the schemes at 1 July 2003 was €111,298,000. On a combined basis, the value of the schemes' accrued liabilities on a discontinuance basis exceeded the market value of the schemes' assets by €36,590,000. The market value of the schemes' assets equalled 83% of the value of accrued liabilities on an ongoing basis after allowing for expected future salary increases.

The principal actuarial assumptions used were as follows:

Rate of return on investments pre retirement	6.5%
Rate of return on investments post retirement	6.0%
Rate of pensionable salary increases	4.5%
Rate of post retirement pension increases	1.75% - 2.5%

Following changes in the funding positions arising primarily from falls in investment markets and the rate of growth in wages and salaries, the assets are no longer sufficient to cover accrued liabilities based on current earnings or on projected earnings. The company has agreed a funding plan with the Trustees to meet the deficits.

The actuarial reports are not available for public inspection but all relevant information is supplied to members of the plans.

The pension charge, contribution and related costs for the year of the group amounted to €8,432,725 (2003: €6,877,369). The pension charge for the year relating to ex-gratia pensions amounted to €177,017(2003: €67,491). The assumptions used in relation to exgratia pensions are detailed in note 17(ii).

#### 24. PENSION SCHEMES (Continued)

At the year-end, €739,428 (2003: €471,300) was included in creditors in respect of liabilities to the pension schemes.

#### (b) Financial Reporting Standard No. 17

The assumptions used are based on the valuation by the scheme's actuary at 1 July 2003 updated at the balance sheet date. The valuation of liabilities has been performed using the projected unit method. The details are as follows:

The financial assumptions used to calculate scheme liabilities at 31 December are:

	2004	2003	2002
Inflation rate	2.25%	2.25%	2.25%
Rate of increase in pensionable salaries	4.00%	4.00%	4.00%
Rate of increase of pensions in payment	2.0%-2.25%	2.0%-2.25%	2.0%-2.25%
Discount rate	4.70%	5.25%	5.50%

The market value of the assets in the schemes, the expected rate of return, and the scheme liabilities were:

Loi	ng term		Long term		Long tem	
rate o	f return	Value at	rate of return	Value at	rate of return	Value at
	2004	2004	2003	2003	2002	2002
		€'000		€'000		€'000
Equities	7.30%	99,398	7.75%	85,437	7.75%	68,867
Property	5.30%	10,092	5.75%	9,845	6.50%	9,381
Bonds	3.80%	20,875	4.75%	22,071	4.75%	25,439
Other	3.00%	8,287	3.00%	4,788	3.00%	5,433
		<del></del>				<del></del>
Total mark	ket					
value of Actuarial v		138,652		122,141		109,120
of liability		(178,086)		(153,165)		(139,961)
Deficit	aforrod	(39,434)		(31,024)		(30,841)
Related de tax asse		3,943		3,102		3,084
Net pension	on liability	(35,491)		(27,922)		(27,757)
ract perision liability		=======		=======================================		=======================================

#### 24. PENSION SCHEMES (Continued)

The net assets and reserves of the group incorporating the pension liability are as follows:

Net assets:	2004	2003
	€'000	€'000
Net assets excluding pension liability	81,149	66,168
Pension liability	(35,491)	(27,922)
Net assets including pension liability	45,658	38,246
Reserves:	2004	2003
	€'000	€'000
Profit and loss reserve	79,151	64,170
Other reserves	1,372	1,372
Reserves excluding pension liability	80,523	65,542
Pension liability	(35,491)	(27,922)
Reserves including pension liability	45,032 ======	37,620

If Financial Reporting Standard No. 17 had been fully adopted, the following additional amounts would have been recognised in the profit and loss account:

Amounts charged into operating profit:	2004 €′000	2003 €'000
Current service cost Past service cost	3,482 302	3,854
	3,784	3,943
Amounts charged (credited) to other finance charges(income):	2004 €'000	2003 €'000
Expected return on pension scheme assets Interest on pension scheme liabilities	(8,490) 8,047	(7,362) 7,694
Net (income) expense	(443) ======	332

#### 24. PENSION SCHEMES (Continued)

If Financial Reporting Standard No. 17 had been adopted, the following amounts would have been recognised in the Statement of Total Recognised Gains and Losses:

	2004 €'000		2003 €'000
Actual return less expected return on asset Experience gains and losses on liabilities	4,777 (662		4,348 687
Changes in assumptions underlying the present value of the scheme liabilities	(15,986	S) -	(6,304)
Actuarial loss recognised in statement of total recognised gains and losses	(11,871	1)	(1,269)
Movements in deficit during the year:	2004 €'000		2003 €'000
Deficit at the beginning of the year	(31,024	·)	(30,841)
Movement in year: Current service cost Contributions Past service cost Other finance income (charges) Actuarial loss	(3,482 6,802 (302 443 (11,871	2)	(3,854) 5,361 (89) (332) (1,269)
Deficit at end of year	(39,434	\) =	(31,024)
History of experience gains and losses  Difference between the expected and actual return on scheme assets:	2004 €'000	2003 €'000	2002 €'000
Amount (€'000) Percentage of year-end scheme assets	4,777 3.4%	4,348 4%	(23,719) 22%
Experience gains and losses on scheme liabilities:			
Amount (€'000)  Percentage of the present value  of the scheme liabilities	(662) 0.4%	687 0.5%	(7,500) 5.0%
Total amount recognised in statement of total recognised gains and losses:			
Amount (€'000)  Percentage of the present value	(11,871)	(1,269)	(31,720)
of the scheme liabilities  - 34 -	6.6%	1%	23%

#### 25. CONTINGENT LIABILITIES

There were no material contingent liabilities affecting the group or the company at 31 December 2004.

#### 26. GROUP RELATIONSHIPS AND CONTROLLING PARTIES

The company is a wholly owned subsidiary of The Irish Times Holdings, a company incorporated in the Republic of Ireland that does not prepare consolidated financial statements. The parent undertaking of the smallest and largest group of undertakings for which group financial statements are drawn up, and of which the company is a member, is The Irish Times Trust Limited, a company incorporated in the Republic of Ireland. The ultimate controlling party is The Irish Times Trust Limited. The consolidated financial statements of The Irish Times Trust Limited are filed in the Companies Registration Office, Parnell House, Parnell Square, Dublin 1.